By Cecelia Hilgert*

Nonprofit charitable organizations filing returns for 1983 showed increases in the major sources of revenue and other financial items reported by these organizations [1]. Total revenues and expenses both rose by more than 14 percent over the previous year [2]. Fees collected from the public for services performed (program service revenue) comprised two-thirds of the total revenue of these organizations and increased by 19 percent to \$147.5 billion (Figure A). Contributions received, on the other hand, comprised only about one-fifth of total revenue and increased by 12 percent to \$46.4 billion. These data were obtained from Form 990, the information form which is filed by charitable organizations with annual gross receipts of more than \$25,000.

Figure A.—Selected Data Items for Nonprofit Charitable Organizations, 1982 and 1983

[Money amounts are in billions of dollars]

Item	1982	1983
	(1)	(2)
Number of returns	75,738	89,052
Total assets	\$279.6	\$331.2
Total revenue	196.3	224.0
Contributions, gifts, and grants	41.3	46.4
Dues and assessments	2.5	3.1
Program service revenue	124.4	147.5
Total expenses	181.3	207.5
Program service expenses	151.7	173.6
Fundraising expenses	1.7	1.8
Management and general expenses	27.4	31.8

Source: Data for 1982 are from *Statistics of Income Bulletin*, Winter 1985-86, Volume 5, Number 3, p.21.

The Internal Revenue Code classified nonprofit organizations into 23 groups, certain of which could receive tax deductible contributions; those organizations that were exempt under section 501(c)(3) received the major share of the tax deductible donations. Tax-exempt status was typically granted to organizations having purposes that were religious, educational, scientific, health-related, or literary, or that were related to testing for public safety. Examples of the diversity of organizations meeting tax-exempt criteria under section 501(c)(3) were universities, hospitals, art museums, YMCA activities, community theaters, and environmental support groups such as the National Audubon Society. Data in this article refer only to the tax-exempt section 501(c)(3) organizations (exclusive of private foundations), hereinafter called "nonprofit charitable organizations" [3]. Churches, including a convention of churches, or an association of churches, were not required to file Form 990 and were not included in these data; in 1982, there were 338,000 churches in the United States [4]. Some religious-affiliated organizations did file Form 990, and these were included in the data.

In 1983, an estimated 89,052 of the 279,895 organizations recognized by the Internal Revenue Service as nonprofit charities filed Form 990, up markedly from the 75,738 organizations that filed for 1982 [5]. These organizations were granted tax-exempt status with the qualification that their activities had to be substantially related to the exempt purpose of the organization and had to serve public interests. A further stipulation was that net earnings could not flow to a private shareholder or individual, and there were restrictions also on activities to influence legislation. Finally, these organizations could not participate in any political campaign on behalf of any candidate for political office.

The asset holdings of nonprofit charitable organizations increased from 1982 to 1983 by an inflation-adjusted 14 percent to \$331.2 billion [6]. Four-fifths of the total assets was held by the 5 percent of the organizations with assets of \$10,000,000 or more. Likewise, these larger organizations received three-fourths of the total revenue; most of the \$28-billion increase in total revenue over the previous year can be attributed to these organizations with assets of \$10,000,000 or more. Figures B and C present the leading organizations in revenues and assets, respectively, for 1983.

Figure B

Top Ten Section 501(c)(3) Organizations Ranked by Total Revenue, 1983

[Money amounts are in millions of dollars]

Total Revenue
\$4,118
2,514
2,430
1,745
1,322
830
786
781
771
759

^{*}Foreign Special Projects Section. Prepared under the direction of Michael Alexander, Chief.

Figure C Top Ten Section 501(c)(
Organizations Ranked b Assets, 1983 [Money₀amounts åre in millions	С. С. С. С
Name	Total Assets
Teachers Insurance and Annuity	
Association of America	\$16,144
College Retirement Equities Fund	14,748
Harvard College	3,558
Stanford University	1,949
Yale University	1,878
Princeton University	1,611
Shriners Hospital for Crippled	
Children	1,480
New York City Health and Hospitals	
Corporation	1,315
Kaiser Foundation Hospitals	
University of Pennsylvania	1,188

In contrast, as would be expected, the large increase in the number of returns filed primarily reflected the increasing number of organizations with assets of less than \$10,000,000. Organizations of this size filed 84,282 returns for 1983, an increase of almost 13,000 over 1982. Organizations having \$500,000 to \$1,000,000 in assets, principally publicly-supported organizations, showed a particularly notable rate of increase for 1983. Organizations of this size filed 75 percent more returns than for 1982, reported 58 percent more total revenue, and reported a 70percent increase in total assets.

1983 FINANCIAL CHARACTERISTICS

Program service revenue-the term used for the fees collected for the programs operated by nonprofit institutions-remained the leading type of revenue received for 1983, totaling \$147.5 billion and accounting for two-thirds of their total revenue. Program service revenue included hospital patient care charges (whether paid by the patients or through Medicare, Medicaid, or other third-party reimbursement); tuition, fees, and day care charges at educational institutions; admissions to museums, concerts or other performing arts events; educational workshop fees; document research fees collected by historical societies; charges for athletic programs and housing facilities at YM-CA's; and payments received for insurance and retirement coverage by pension and annuity funds. With an increase of nearly 19 percent, program service revenue represented a slightly greater proportion of total revenue for 1983 than it had for 1982, reflecting the increasing need felt by these tax-exempt organizations to generate more revenue from

their own programs rather than rely on contributions and grants [7].

Ninety-four percent of the organizations reporting contributions as a source of revenue for 1983 had assets of less than \$10,000,000. Reliance on contributions was inversely related to the asset size of nonprofit charitable organizations (Figure D). Thus, while organizations with assets of less than \$100,000 relied on contributions for 65 percent of their total revenue, organizations with assets of between \$10,000,000 and \$50,000,000 relied on contributions for only 16 percent, and those with assets of \$50,000,000 or more for only 12 percent of their total revenue.



Contributions represented 21 percent of the total revenue of nonprofit charitable organizations. The contributions total was almost equally divided between direct public support (\$20.1 billion) and Government grants (\$22.0 billion). The nearly \$5 billion increase in contributions reported for 1983 was divided fairly equally between the smaller organizations (those with assets of less than \$10,000,000) and the larger organizations (Figure E).

Asset size	Total contributions	Contributions received through direct support ¹	Contributions received through indirect support ¹	Contributions received through Government grants
	(1)	(2)	(3)	(4)
Total Under \$100,000 \$100,000 under \$500,000 \$500,000 under \$1,000,000 \$1,000,000 under \$10,000,000 \$10,000,000 under \$50,000,000 \$550,000,000 or more	\$46,383 3,316 4,510 5,241 10,731 9,798 12,787	\$20,130 1,147 1,128 1,547 4,872 5,763 5,672	\$4,275 31 458 333 1,189 1,214 1,050	\$21,978 2,137 2,9231 3,361 4,670 2,821 6,065

Figure E.—Contributions Received by Nonprofit Charitable Organizations, by Asset Size , 1983

[Money amounts are in millions of dollars]

¹ Includes contributions, gifts, grants and bequests received directly from the public.

² Includes contributions received indirectly from the public through solicitation campaigns conducted by fundraising agencies.

Note: Detail may not add to total because of rounding.

Total expenses of the nonprofit charitable organizations, comprising such functional classifications as salaries and wages, pension plan contributions, other employee benefits, legal fees, rent, interest, supplies and travel, totaled \$207.5 billion for 1983. The expenses attributable to program services (the activities the organization was created to conduct and which formed the basis of its tax exemption) represented 84 percent of total expenses; salaries and wages totaling \$68 billion were the single largest component of program service expenses. Management and general expenses, relating to the overall management and functioning of the organization rather than to the direct conduct of program services or fundraising, ranked second-15 percent of total expenses. Fundraising expenses and payments to affiliates together comprised only 1 percent of total expenses. Payments to affiliates were payments to organizations closely related to the reporting agency, such as support and dues payments by local agencies to their State and national agencies.

These percentage relationships were about the same for organizations regardless of asset size, although organizations with holdings of \$10,000,000 or more accounted for 74 percent of all expenses. Organizations having assets of \$500,000 to \$1,000,000 showed the biggest increase in expenses for 1983, increasing by more than 60 percent from 1982 to almost \$8 billion.

Land, buildings and equipment accounted for the major proportion of assets held by the charitable organizations. Cash and savings accounts were the second largest component (30 percent) of the assets of organizations with total assets of less than \$1,000,000. Investments in securities increased as asset size increased, ranging from a low of 7 percent for organizations with asset holdings of less than \$1,000,000 to 32 percent for organizations with holdings of \$50,000,000 or more.

Mortgages and other notes payable were the largest liability item, totaling \$64.2 billion for 1983, a 24-percent increase from 1982. One-third of the nonprofit charitable organizations reported liabilities of this type.

The balance sheet of a tax-exempt 501(c)(3) organization does not have an owner's equity section; earnings accrue instead to the net worth/fund balance section. Since these organizations must operate for the public good, their income and assets must be held and used to further the stated purposes of the organization. The net worth fund balance total for these organizations did increase to \$190.7 billion for 1983, up 17 percent from 1982.

TYPES OF ORGANIZATIONS

Figures F and G display information available on the types of nonprofit charitable organizations that filed Form 990. This information was based on the section of the return which asked an organization to supply a reason for its not being classified in the "less-favored" tax category of private foundation. (A private foundation is subject to an excise tax on investment income and to certain types of taxes for activities that are not allowed by the Internal Revenue Code because it has private sources of funding. Also, the donors to a private foundation have a generally lower limit of deductibility for contributions.)



Type of organization	Total assets	Total liabilities	Total revenue	Program service revenue	Total expenses
	(1)	(2)	(3)	(4)	(5)
Total	\$331,227	\$140,505	\$224,048	\$147,513	\$207,532
Church or religious-affiliated organization ¹	3,900	1,145	2,273	1,297	1,994
Educational institution	85,841	16,598	41,076	24,192	36,312
lospital	109,698	53,767	104,593	93,828	99,044
Sovernment unit	1,342	411	1,481	895	1,410
lospital research organization	766	168	525	190	459
Prganization supporting a public college	4,323	959	2,138	184	1,664
ublicly-supported organization	70,788	29,644	55,297	17,758	51,877
Organization supporting charitable organizations	53,195	36,717	15,515	8,594	13,697
Organization testing for public safety	(2)	(2)	(2)	(2)	(2)
ype not reported	1,373	736	1,150	1,075	577

Figure G.—Selected Balance Sheet and Income Statement Items, by Type of Charitable Organization, 1983

1 Churches are not required to file a Form 990. Most of the organizations in this category either filed voluntarily or misreported their type of organization. The estimate is, therefore, not inclusive of the majority of religious organizations.

² None present in the sample. Note: Detail may not add to total because of rounding

Three categories-hospitals, educational institutions, and publicly-supported charities together with organizations that supported each charities-dominated the financial statistics. These organizations had \$216.5 billion in revenue and \$319.5 billion in assets, or more than 96 percent of the total revenue and total assets, respectively, for nonprofit charitable organizations.

Hospitals accounted for nearly one-half of total revenue and expenses, while publicly-supported charities and organizations that supported these charities ranked first in assets and liabilities. Examples of publicly-supported charities were the American Heart Association, Kaiser Foundation Health Plan, National Geographic Society, and United Way Organizations. Examples of organizations which supported public charities were Sisters of Mercy Health Corporation, College Retirement Equities Fund, Teachers Insurance and Annuity Association, and the National Collegiate Athletic Association.

The components of assets varied among these major types of organizations. Hospitals and educational institutions held one-half of their assets in land, buildings and equipment, with investments ranking as their second largest category of assets. The publicly-supported charities and organizations that supported these charities, in contrast, had one-half of their assets in investments and only 25 percent in land, buildings and equipment [8].

While program service revenue represented two-thirds of the combined revenue total for all nonprofit charitable organizations for 1983, this figure varied considerably by type of organization. It was the principal source of revenue for hospitals (90 percent) and schools (60 percent), but constituted only 38 percent of the total revenue of publicly-supported charities and organizations that supported such charities. Nevertheless, this latter group of organizations registered the biggest gain in program service revenue, rising by more than \$6 billion to \$26.4 billion, a 33-percent increase from 1982. The publicly-supported charities together with organizations that supported such charities in the asset-size class of \$500,000-to-\$1,000,000 filed 71 percent more returns for 1983 and as a group reported nearly 50 percent more revenue (\$6.4 billion total) and 150 percent more program service revenue (\$1.4 billion total).

Figure H shows the contributions received by the three major types of nonprofit charitable organizations for 1983. Contributions represented 25 percent of the total revenue of schools, 43 percent of the total revenue of publicly-supported charities together with organizations that supported such charities, but only 2 percent of hospital revenue. The total direct support and Government grants components of contributions to all nonprofit charitable organizations each rose from 1982 to 1983 by \$2.8 billion, while the indirect support segment, which consisted of the contributions received indirectly from the public through solicitation campaigns conducted by fundraising organizations (such as a United Way organization), fell by 11 percent to \$4.3 billion. Publicly-supported charities together with organizations that supported such charities and educational institutions were the leading recipients of contributions, representing almost 90 percent of the total contributions to all nonprofit charitable organizations. Government grants to educational institutions rose by nearly 20 percent for 1983 and by 13 percent to publicly-supported charities together with organizations that supported such charities, while hospitals reported negligible increases [9].

Total cont		tributions . Direct support			Indirec	t support	Government grants		
Type of recipient organization	Amount	Percentage change, 1982 to 1983	Amount	Percentage change, 1982 to 1983	Amount	Percentage change, 1982 to 1983	Amount	Percentage change, 1982 to 1983	
	(1) .	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Total, all charitable organizations Educational institution Hospital Support ¹ organization	\$46,383 10,205 2,541 30,304	12.4% 16.4 7.9 11.4	·\$20,130 4,496 1,501 12,273	16.4% 14.9 8.6 19.0	\$4,275 333 427 3,264	- 11.0% - 12.1 17.3 - 15.4	\$21,978 5,376 613 14,767	14.6% 20.0 0.3 13.2	

Figure H.—Contributions, by Major Type of Recipient Organization, 1983

[Money amounts are in millions of dollars]

¹ Includes publicly-supported organizations and organizations supporting charitable organizations.

SUMMARY

Nonprofit charitable organizations reported increases in all financial items for 1983. Total revenue and expenses both rose by more than 14 percent from 1982. Revenues received from their operating programs represented the major portion of total revenue (66 percent).

Asset holdings rose by 18 percent, from \$279.6 billion to \$331.2 billion. Organizations with assets of \$10,000,000 or more accounted for three-fourths of total assets for all nonprofit charitable organizations. Land, buildings and equipment represented 38 percent of total assets due mainly to the predominance_of_hospitals_and_educational-institutions_

Publicly-supported charities and organizations that supported such charities, e.g., United Way associations, Boy Scouts and Girl Scouts, YMCA's, and the American Cancer Society, led in total asset holdings and liabilities. Hospitals had the highest level of revenues.

DATA SOURCES AND LIMITATIONS

The statistics in this article are based on a sample of Tax Year 1983 Forms 990 filed by organizations classified under Internal Revenue Code section 501(c)(3) and having accounting periods ending December 1983 through November 1984. Forms 990–PF filed by private foundations under section 501(c)(3) were excluded. Calendar-year filers represented 44 percent of the population, while 39 percent of the noncalendar-year filers had accounting periods ending in June. The sample included 44 "group returns" [10]:

The estimates of nonprofit charitable organizations were based on a random probability sample of 1983 unaudited information returns stratified by asset level. The sample was drawn from a multi-year sample frame of 105,391 organizations based on the latest return filed by each. Consequently, the sampling frame of 105,391 organizations included some whose last return filed was prior to 1983, for instance, terminated organizations and inactive organizations. A sample of 4,894 returns was drawn from the frame, and either a 1983 return was secured or a determination was made that there was no 1983 return. (Resource constraints necessitated a small sample size.) To compensate for the fact that not all 1983 returns were secured, the sample weight was increased for the asset classes under \$10,000,000. For returns of organizations with assets of \$10,000,000 or more all of which were to be selected, prioryear returns of the same organization were substituted in some cases and a weight of slightly more than one applied. The rates in the sample design ranged from .0021 for returns with assets of less than \$500,000 to 1.00 (all returns) for returns of organizations with assets of \$10,000,000 or more. Because of the small number of returns in the sample with-assets-of-less-than-\$100;000;--such-estimates-havebeen pooled with other classes.

1.8 1.1

Because the data in this article are estimates based on a sample, they are subject to sampling and nonsampling error. To use the statistical data properly, the magnitude of the sampling error should be known. The size of the sampling error is estimated by the approximate coefficients of variation (CV's) as shown in Figure I. Returns with assets of \$10,000,000 or more were selected at a prescribed rate of 100 percent; therefore, this category is not subject to sampling error. The approximate CV's shown here are intended only as a general indication of the reliability of the data. For a number other than those shown below, the corresponding CV's can be estimated by interpolation.

Coefficient of variation	Size of total assets							
	Under \$500,000 1	\$500,000 under \$2,500,000	\$2,500,000 under \$10,000,000					
	(1)	(2)	(3)					
.020	·	17,900	7,500					
.050	54,500	13,800	5,700					
.075	41,200	10,300	4,200					
.100	30,700	7,600	3,100					
.150	17,800	4,400	1,700					
.200	11,200	2,700	1,100					
.250	7,600	1.800	700					

Figure I.—Coefficient of Variation for Number of Returns Determined for Specified Asset Size Classes

1 Includes returns with no assets or unreported assets.

NOTES AND REFERENCES

- [1] See "Data Sources and Limitations" section of this article for a description of accounting periods included in the 1983 study.
- [2] Heuchan, Laura M., "Nonprofit Charitable Organizations, 1982," *Statistics of Income Bulletin*, Winter 1985–86, Volume 5, Number 3, pp. 21–40.
- [3] See Riley, Margaret, "A Private Foundation Profile for 1983," Statistics of Income Bulletin, Winter 1986–87, Volume 6, Number 3, pp. 11–24.
- [4] National Council of the Churches of Christ in the United States of America, Yearbook of American and Canadian Churches, New York, NY: 1983.
- [5] The total number of organizations from the Internal Revenue Service Exempt Organizations Business Master File, Monthly Exempt Organizations Statistical Summary, unpublished tables.
- [6] All inflation-adjusted figures cited in this article were derived using the Gross National Product Implicit Price De-

flator, 1982 = 100, calculated by the U.S. Department of Commerce, Bureau of Economic Analysis. For discussions of the deflator, see U. S. Department of Commerce, *Survey of Current Business*, U.S. Government Printing Office, April 1987, Volume 66, Number 4.

- [7] A statistical study of the business income unrelated to the organization's exempt purpose (from the Form 990–T) is planned for Tax Year 1987.
- [8] See Skelly, Daniel F., "Focus on Nonprofit Charitable Organizations, 1982," Statistics of Income and Related Administrative Research: 1986, U.S. Department of the Treasury, Internal Revenue Service, 1986.
- [9] See Sullivan, John, and Coleman, Michael, "Nonprofit Organizations, 1975–1978," *Statistics of Income Bulletin*, Fall 1981, Volume 1, Number 2, pp. 6–38.
- [10] A parent organization could file a return for affiliated organizations that were subject to the parent's control and were tax-exempt under a current group exemption letter. All the organizations on a group return had to have the same accounting period.

 Table 1.—Returns of Tax-Exempt Section 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets, 19831

 [All figures are estimates based on samples—money amounts are in thousands of dollars]

ltems	Total	Under \$100,000 ²	\$100,000 under \$500,000	Size of to \$500,000 under \$1,000,000	\$1,000,000 under \$10,000,000	\$10,000,000 under \$50,000,000	\$50,000,000 or more
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Returns of Section 501(C)(3) organizations ¹	89,052 331,226,616	34,650 1,153,191	23,625 4,650,584	10,574 7,236,697	15,433 53,026,851	3,653 84,167,245	1,113 180,992,045
Cash (non-interest bearing): Number of returns	79,337 5,177,582	31,500 195,694	21,000 400,769	9,172 403,850	13,605 915,662	3,108 1,279,372	948 1,982,232
Savings and temporary cash investments: Number of returns. Amount.	61,780 28,430,078	19,425 435,277	17,850 1,138,774	8,408 1,265,268	12,260 6,300,457	2,970 7,205,393	864 12,084,906
Accounts receivable (net): Number of returns Amount.	40,887 23,580,826	7,350 58,648	11,550 432,236	6,497 528,488	11,190 3,155,484	3,251 7,708,455	1,047 11,697,512
Pledges receivable (net): Number of returns Amount Grants receivable:	5,175 3,875,209	525 *68,113	525 *35,263	509 81,074	2,562 1,308,796	763 1,318,098	289 1,063,861
Amount Am	8,024 2,167,786	3,150 *40,210	1,575 *163,792	1,146 149,968	1,498 938,060	436 379,018	218 496,735
trustees and key employees: Number of returns	2,651 212,643	525 *348	1,050 *5,122	127 1,420	685 5,689	178 60,607	84 139,455
Other notes and loans receivable (net): Number of returns Amount	12,205 6,276,645	2,100 *5,892	2,100 *38,919	2,038 118,101	3,810 685,741	1,561 1,938,135	594 3,489,854
Inventories for sale or use: Number of returns Amount	20,134 3,152,735	2,625 10,777	5,775 156,899	2,548 84,621	5,582 626,050	2,666 1,065,942	937 1,208,443
Prepaid expenses and deferred charges: Number of returns Amount	33,272 2,272,661	7,350 17,704	8,925 62,026	4,331 49,309	9,008 391,886	2,760 659,111	896 1,092,621
Investments—securities: Number of returns Arnount	17,138 82,034,330	2,100 *48,461	2,100 *206,829	2,548 677,998	7,105 8,319,665	2,467 14,309,651	817 58,471,722
Investments—land, buildings and equipment (minus accumulated depreciation): Number of returns Amount	9,429 7,445,320	2,625 *15,732	3,150 *218,099	382 194,651	2,285 1,591,968		273 3,673,272
<u>Investments</u> other:		525 •5,633	2,100	1,401 210,882	2,867	1,254	511 14,857,201
Land, buildings, and equipment (minus accumulated depreciation): Number of returns Amount	50,190 127,187,031	10,500 219,556	14,175 1,538,580	8,281 3,180,313	12,867 24,616,003	3,328 38,096,358	1,037 59,536,220
Other assets: Number of returns . Amount . Fotal liabilities .	40,460 19,466,086 140,505,336	9,450 31,135 705,415	10,500 153,953 1,313,774	7,516 290,747 2,215,040	9,160 2,631,944 21,338,092	2,895 5,160,300 32,383,454	938 11,198,006
Accounts payable and accrued expenses: Number of returns Amount	59,819 18,048,125	17,325 322,069	16,800 404,265	7,644 613,239	13,528 2,786,716	32,383,434	82,549,558 1,084 8,566,113
Grants payable: Number of returns Amount	3,970 2,344,597	1,050 *283	525 *62,899	509 55,975	1,551 535,480	249 655,497	84 1,034,460
Support and revenue designated for future periods: Number of returns. Amount.	12,409 4,304,999	2,625 *26,486	3,675 *232,819	1,656 159,648	3,656 1,474,061	615 1,351,140	180 1,060,842
Loans from officers, directors, trustees and key employees: Number of returns Amount	2,832 219,657	1,050 *40,367	1,575 *23,888	· _	151 9,167	47 96,282	08 49,952
Mortgages and other notes payable: Number of returns Amount	29,808 64,229,778	4,725 *215,930	7,875 464,167	4,713 974,342	8,931 13,986,132	2,661 18,346,086	901 30,243,117
Other liabilities: Number of returns Amount	34,556 51,358,177	8,925 100,276	7,875 125,733	5,350 411,834	8,702 2,546,534	2,767 6,578,725	934 41,595,072
otal fund balances/net worth: Number of returns Amount	88,346 190,721,279	34,125 447,775	23,625 3,336,810	10,574 5,021,657	15,255 31,688,758	3,653 51,783,790	1,110 98,442,487
otal liabilities and fund balances/net worth: Number of returns Amount	88,527 331,226,616	34,125 1,153,191	23,625 4,650,584	10,574 7,236,697	15,433 53,026,851	3,653 84,167,245	1,113 180,992,045
otal revenue Total contributions Contributions, gifts and grants received	224,047,813 46,382,698	5,068,114 3,316,005	. 8,502,146 4,509,542	8,236,211 5,241,078	35,623,820 10,731,424	63,070,897 9,798,114	103,546,621 12,786,531
through direct public support: Number of returns Amount	66,942 20,129,939	23,100 1,147,050	19,950 1,127,948	8,281 1,547,264	11,599 4,872,385	3,071 5,763,076	939 5,672,213
Contributions, gifts and grants received through indirect public support: Number of returns.	15,392 4,275,000	2,625 31,241	4,725 *458,197	3,057 332,855	4,065 1,189,028	675 1,213,939	243 1,049,738
Contributions, gifts and grants received through government grants: Number of returns	24,897 21,977,758	8,400 2,137,712	7,350 2,923,396	`3,312 3,360,959	4,010 4,670,010	1,313 2,821,099	511 6,064,579

Footnotes at end of table.

Table 1.-Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets, 19831-Continued

[All figures are estimates based on samples-money amounts are in thousands of dollars]

		Under	\$100,000 under	Size of to \$500,000 under	\$1,000,000 under	\$10,000,000 under	\$50,000,000 or
Items	Total	\$100,000 ²	\$500,000	\$1,000,000	\$10,000,000	\$50,000,000	more
Program service revenue:	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Number of returns	55,415 147,513,210	19,950 1,046,302	14,700 2,914,868	5,860 2,195,381	10,885 19,737,934	3,030 46,000,197	987 75,618,524
Membership dues and assessments: Number of returns	22,211	11,550	4,725	2,420	3,074	358	82
Amount Interest on savings and temporary cash investments:	3,116,177	323,735	*441,229	169,624	718,332	753,093	710,160
Number of returns Amount Dividends and interest from securities:	64,513 3,845,825	22,050 47,630	17,325 118,204	9,045 139,175	12,361 764,087	2,872 1,054,705	857 1,722,021
Number of returns	17,092 5,858,805	2,625 *7,470	4,200 *28,945	2,675 58,652	4,995 685,613	1,940 1,072,139	655 4,005,984
Gross rents: Number of returns Amount	14,396 1,664,265	2,625 * 160,500	3,150 *33,886	2,420 107,698	4,413 718,053	1,299 216,096	487 428,028
Rental expenses: Number of returns Amount	6,200 980,468	1,575 *98,115	1,050 *27,108	637 113,613	1,951 392,170	687 127,916	299 221,543
Net rental income (loss): Number of returns Amount	14,388 683,795	2,625 *62,384	3,150 *6,777	2,420 -5,914	4,413 325,883	1,296 88,180	483 206,484
Other investment income: Number of returns Amount	3,218 1,146,903	525 •738	=	509 43,224	1,573 66,033	422 103,882	187 933,024
Gross amount from sale of assets— securities: Number of returns Amount	8,132 36,949,396	525 *17,629	1,050 *31,738	1,401 200,205	3,397 1,895,766	1,302 6,683,284	454 28,120,772
Cost or other basis and sales expenses— securities: Number of returns Amount	7,232 34,228,518	525 *12,362	525 *30,896	1,274 166,933	3,347 1,698,019	1,154 6,261,865	405 26,058,441
Gain (loss)—securities: Number of returns Amount	8,000 2,720,877	525 *5,267	1,050 *841	1,274 33,271	3,397 197,747	1,297 421,419	455 2,062,330
Gross amount from sale of other assets: Number of returns Amount	7,164 1,123,463	525 *735	2,100 *24,267	1,019 48,059	2,131 109,997	981 406,661	406 533,741
Cost or other basis and sales expenses— other assets: Number of returns Amount	4,423 694,294	-	1,050 * 10,307	637 66,419	1,676 37,908	744 262,634	315 317,023
Gain (loss)—other assets: Number of returns Amount	6,533 429,169	525 *735	1,575 *13,960	891 -18,360	2,131 72,088	1,000 144,027	410 216,718
Total gain (loss) from sale of assets: Number of returns Amount	13,123 3,150,047	1,050 *6,002	2,625 *14,801	2,038 14,911	4,767 269,835	1,936 565,446	705 2,279,049
Gross revenue—special fundraising events: Number of returns Amount	18,583 1,893,932	8,925 300,190	5,250 338,035	2,038 206,317	2,006 795,800	281 116,121	81 137,466
Direct expenses: Number of returns Amount	15,640 917,254	7,350 195,903	4,725 *139,731	1,401 118,328	1,854 391,007	236 42,252	72 30,030
Net income (loss): Number of returns	18,697 976,677	8,925 104,286	5,250 198,304	2,038 87,988	2,133 404,793	272 73,868	77 107,436
Gross sales minus returns and allowances: Number of returns Amount	16,400 8,059,851	3,675 *123,592	7,875 403,298	1,274 46,592	2,463 1,600,627	814 2,910,170	297 2,975,569
Cost of goods sold: Number of returns Amount	14,597 3,197,772	3,675 *104,155	6,825 263,304	1,146 32,863	1,955 578,363	719 1,019,944	275 1,199,139
Gross profit (loss): Number of returns Amount	16,400 4,862,079	3,675 *19,436	7,875 139,993	1,274 13,729	2,463 1,022,263	813 1,890,225	298 1,776,430
Other revenue: Number of returns Amount	46,706 6,511,592 207,531,660	14,700 134,118 5,189,809	13,650 129,478 7,892,137	5,733 278,359 7,991,643	9,186 897,618 33,201,583	1,671,043	820 3,400,972 94,839,157
Fotal expenses Program services: Number of returns Amount	82,674 173,579,388	31,500 4,339,823	22,050 6,106,422	10,319 6,727,988	14,214	3,509	1,079 81,258,542
Management and general: Number of returns. Amount.	74,500 31,780,544	28,350 706,129	19,425 1,656,739	9,172	13,530 5,600,986	3,072	947 12,921,839
Fundraising: Number of returns Amount	23,902 1,779,220	6,825 124,637	6,825 74,659	3,185 74,835	5,078 423,028	1,476	512 540,053
Payments to affiliates: Number of returns Amount	3,951 392,507	1,575 *19,217	1,575 *54,315	127 620	533 23,264	101 176,365	38 118,722

¹Excluding Private Foundations. ²Includes zero assets or not reported. *Estimate should be used with caution because of the small number of sample returns on which it is based. Note:—Detail may not add to total because of rounding.

Table 2.—Returns of Tax-Exempt Section 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by State, 19831 [All figures are estimates based on samples—money amounts are in thousands of dollars]

						Selecte	d receipts			
	Number of	Total	Total contribu	tions received	Direct pub	tic support	Indirect publ	ic support	Governme	nt grants
Siate	returns	receipts	Number of returns	Amount	Number of returns	Amount	Number of - returns	Amount	Number of returns	Amount
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
United States, total	89,052	224,047,813	72,434	46,382,698	66,942	20,129,939	15,392	4,275,000	24,897	21,977,758
Alabama Alaska Arizona Arkansas California	332 56 464 1,036 10,716	1,743,502 174,130 1,278,182 1,393,006 23,807,773	321 56 456 506 8,367	350,313 149,836 380,271 340,618 5,008,655	192 55 455 504 7,359	136,143 125,642 368,504 95,852 2,499,316	113 	27,569 	194 5 7 134 2,714	186,601 24,194 3,680 209,073 1,847,798
Colorado Connecticut Delaware Florida Georgia	366 1,025 22 2,776 1,295	2,269,534 4,339,212 607,811 6,242,421 3,432,157	354 1,020 18 2,623 1,280	349,153 509,292 36,463 1,743,758 819,764	174 1,017 18 2,613 1,278	186,540 441,453 33,076 478,689 356,796	262 66 4 671 496	19,213 21,807 1,497 78,542 64,580	69 44 9 1,352 283	143,400 46,032 1,890 1,186,527 398,389
Hawaii Idaho Illinois Indiana Iowa	404 138 3,898 2,465 943	709,594 581,739 15,045,895 4,902,977 1,629,875	147 136 3,456 2,318 941	134,766 375,444 3,936,812 911,370 301,917	146 135 3,397 1,260 940	41,069 49,211 1,065,007 258,235 143,046	3 2 1,403 549 188	5,281 119 487,475 8,448 11,078	135 133 2,026 1,628 86	88,416 326,114 2,384,329 644,687 147,792
Kansas Kentucky Louisiana Maine Maryland (incl. D.C)	569 1,044 740 553 4,235	1,370,479 1,927,510 2,167,734 744,929 8,658,379	566 859 734 552 1,895	244,714 264,338 739,243 38,157 2,214,975	566 331 605 551 1,834	112,799 134,198 255,314 20,528 823,282	6 62 5 531 154	644 10,811 8,173 12,637 266,227	547 602 663 13 440	131,271 119,329 475,756 4,992 1,125,466
Massachusetts Michigan Minnesota Mississippi Missouri	4,611 2,475 1,578 737 2,495	11,964,830 7,698,572 3,231,929 1,371,163 5,372,798	3,024 2,313 1,041 731 1,302	4,008,089 608,610 787,525 131,473 1,100,645	3,015 1,728 1,040 724 1,296	1,233,181 354,937 342,621 49,340 461,335	328 349 147 529 251	56,073 51,014 115,447 33,813 79,490	1,741 575 290 193 317	2,718,834 202,659 329,458 48,319 559,820
Montana Nebraska Nevada New Hampshire New Jersey	16 161 105 334 3,261	320,154 871,698 407,183 816,986 6,904,926	13 30 105 333 2,972	7,001 83,815 16,474 119,947 1,071,305	13 27 105 332 2,967	4,876 65,616 14,568 114,137 386,579	3 10 51 131 1,164	502 5,976 1,906 1,405 204,883	6 13 	1,624 12,224 4,404 479,844
New Mexico New York North Carolina North Dakota Ohio	17 9,942 1,875 18 4,380	461,377 31,261,534 4,517,106 592,257 10,715;207				9,380 3,153,120 606,532 11,517 696,549	3 1,106 677 1 1,151	2,149 1,009,377 155,856 715 248,477	4 4,469 883 3 1,057	4,797 2,183,059 560,560 574 1,458,896
Oklahoma Oregon Pennsylvania Rhode Island South Carolina	1,215 2,630 5,226 1,131 94	2,060,013 2,228,782 18,558,118 1,200,180 958,215	898 2,442 4,237 1,129 88	329,863 277,117 2,279,166 171,929 118,425	897 2,313 4,221 1,125 85	215,897 225,482 1,310,764 102,634 79,460	5 259 831 8 60	3,074 21,444 119,727 55,646 15,587	62 142 1,121 14 14	110,893 30,190 848,676 13,649 23,378
South Dakota Tennessee Texas Utah Vermont	449 1,636 5,664 7 192	830,790 3,038,715 9,288,256 761,198 381,281	448 1,496 4,201 3 191	33,258 542,633 2,276,545 24,207 21,249	448 1,494 4,063 3 191	26,503 345,354 1,475,379 23,976 17,418	127 669 989 1 2	4,616 83,373 124,633 28 74	6 27 1,291 1 9	2;139 113,905 676,533 203 3,758
Virginia Washington West Virginia Wisconsin Wyoming	1,648 1,812 740 1,448 3	4,043,076 2,778,004 1,136,375 3,652,786 9,522	1,637 757 736 1,391 2	750,078 185,307 182,270 276,139 2,613	1,633 755 607 1,385 2	559,565 127,621 24,720 201,068 2,578	29 144 56 719 —	37,706 13,122 14,874 54,751 —	213 28 141 27 1	152,807 44,564 142,676 20,320 35
Foreign ³	74	3,587,941	. 61	2,025,597	46	262,533	9	29,840	40	1,733,224

Footnote(s) at end of table.

Table 2.—Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by State, 19831—Continued

[All figures are estimates based on samples-money amounts are in thousands of dollars]

		Selected receipt					Selected expenses		
State	Program ser	vice revenue	Membershi assess		Total	Program	service	Fundra	ising
	Number of returns	Amount	Number of returns	Amount	expenses	Number of returns	Amount	Number of returns	Amount
	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)
United States, total	55,415	147,513,210	22,211	3,116,177	207,531,660	82,674	173,579,388	23,902	1,779,220
Alabama	321 5	1,096,379 10,603	106	40,735	1,645,926 123,492	326 56	1,253,528 100,637	69 54	7,154 6.004
Arizona	328	678,842	2 129	7,598	1,201,659	461	1,036,582	182	19,885
Arkansas	1,035	956,984	2	1	1,321,942	1,036	1,062,772	184	9,925
California	4,812	16,403,996	3,215	536,556	22,141,004	9,414	18,368,434	2,700	197,227
Colorado	227 762	1,696,029 3,388,584	10 538	44,646 42,297	2,081,865 4,006,251	364 1.022	1,809,134 3,325,985	148 418	24,627 36,842
Delaware	17	403,346	4	4,758	538,505	21	444,424	8	1,902
Florida	2,321	3,694,185	536	13,870	5,705,518	2,769	4,594,525	428 365	23,578
Georgia	1,097	2,077,902	656	54,584	3,060,264	1,293	2,574,091		27,271
Hawaii	146 11	367,988 196,178	1	472	644,089 625,919	277 138	450,656 586,410	138 7	2,309 826
llinois	2,579	9,117,902	312	350,071	14,008,658	3,767	11,999,472	2,037	160,206
Indiana	1,401	3,465,024	13	49,630	4,619,831	2,462 942	4,009,635 1,184,918	93 29	17,197 9,365
lowa	409	1,131,891	259	53,567	1,506,160				
Kansas	567 329	1,019,144	5 530	670 3,356	1,205,260 1,745,856	569 514	1,015,147 1,453,981	23 124	4,994 13,593
Louisiana	555	1,273,267	1	(²)	1,965,034	210	1,351,705	60	12,321
Maine	27	658,772		_	683,487	24	552,496	8	2,854 51,942
Maryland (incl. D.C)	2,745	4,625,425	2,482	668,227	7,898,968	3,654	6,706,662	115	
Massachusetts	2,720 1.932	6,756,808 6,265,246	775	26,095 140,416	11,184,370 7,302,396	4,477 2,472	9,644,064 5,604,588	581 838	113,995 31,114
Michigan	915	2,103,172	661	26,768	2,978,875	1,578	2,662,219	301	25,326
Mississippi	77	1,099,840	127	1,651	1,261,329	736	1,132,030	7	1,615
Missouri	1,707	3,624,564	185	60,511	4,869,745	2,491	4,208,623	294	20,967
Montana	15	286,710	23	2,891 1,353	292,562 752,988	16 34	246,891 612,777	7 17	1,178 11,033
Nebraska	29 105	644,159 319,771	1	11	426,027	105	398,743	52	397
New Hampshire	206	620,897	127	3,042	721,083	333	563,499	193	12,372
New Jersey	2,582	4,683,495	1,195	98,745	6,619,753	3,103	5,009,994	1,236	56,428
	10 6,591	260,278	3,319	395,779	415,832 29,728,616	15 9,280	330,994 26,039,912	3 3,974	430 383.687
New York	1,557	2,855,451	3,319	54	4,024,172	1,824	3,621,775	272	24,195
North Dakota	18	564,675	_	-	567,952	17	473,192	3	342
Ohio	2,190	7,255,811	602	95,430	9,803,391	3,323	7,962,651	1,330	35,830
Oklahoma	260	1,338,148	7	2,610	1,852,594	1,157 2,628	1,481,366	18 589	7,767 24,388
Oregon	1,571 3,623	1,773,969	130	3,377 31,531	2,158,947	2,626	1,710,544	1.823	168,170
Rhode Island	602	800,976	579	45,715	1,049,204	1,131	918,571	538	5,954
South Carolina	87	681,636	53	21,427	848,504	93	662,555	20	3,554
South Dakota	449	753,357	255	21,867	781,324	449	681,383	3	1,079 27,918
Tennessee	1,624 3,682	2,128,405 5,445,599	526 1,501	6,018 141,474	2,640,798 8,097,052	1,632 5,396	2,265,613 6,375,619	942 1,386	27,918
Texas Utah	3	526,942		- 1	670,734	4	609,632	1	554
Vermont	192	327,588	1 1	34	348,812	192	279,872	7	2,025
Virginia	577	2,707,894	662	22,162	3,550,618	1,644	2,786,262	424	61,702 11,567
Washington West Virginia	1,279 208	2,390,689 769,554	132	3,223 9,361	2,582,718	1,809 737	2,156,186 938,902	1,077 536	11,567
West Virginia	865	2,976,303	361	20,547	3,387,706	1,446	2,848,612	214	11,084
Wyoming	3	2,956	-		6,678	3	5,082	1	249
Foreign ³	43	1,018,312	11	63,044	3,292,009	64	2,418,612	22	17,594
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Footnote(s) at end of table.

Table 2.—Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by State, 19831—Continued [All figures are estimates based on samples-money amounts are in thousands of dollars]

			Information items		
· · · · · ·	Total	assets	Total	Total fund bala	nces/net worth
	Number of returns	Amount	Liabilities	Number of returns	Amount
······································	(20)	(21)	(22)	. (23)	(24)
United States, total	88,527	331,226,616	140,505,336	88,346	190,721,279
Alabama	332	2,725,349	1,033,919	332	1,691,430
Alaska	56	319,112	157,379	56	161,733
Arizona	464	2,051,022	1,292,920	464	758,101
Arkansas	1,036	1,993,054	798,116	1,036	1,194,938
Zalifornia	10,716	27,121,085	10,934,995	10,665	16,186,090
Colorado	366	3,030,822	973,493	366	2,057,329
Connecticut	1,025	7,278,770	1,512,186	1,025	5,766,584
Pelaware	22	1,428,852	331,418	22	1,097,433
Florida	2,776	8,929,773	3,456,005	2,776	5,473,768
Georgia	1,295	5,707,726	1,516,242	1,295	4,191,484
ławaii	404	1,722,129	555,862	404	1,166,268
daho	138	488,164	146,704	138	341,460
lilinois	3,898	17,581,022	6,652,964	3,898	10,928,058
ndiana	2,465	6,712,987	2,845,399	2,465	3,867,588
owa	943	2,813,495	1,191,372	943	1,622,122
Kansas	569	1,640,044	576,281	569	1,063,763
Kentucky	1,044	3,620,074	1,348,101	1,044	2,271,973
Jouisiana	740	2,895,787	1,208,255	740	1,687,533
Maine	553	1,019,329	359,828	553	659,501
Maryland (Incl. D.C).	4,235	11,654,422	4,572,550	4,235	7,081,872
Aassachusetts	4,611	18,440,159	5,523,179	4,611	12,916,980
Michigan	2,475	9,123,174	4,152,505	2,475	4,970,669
Minnesota	1,578	4,534,977	1,945,596	1,578	2,589,381
Mississippi	737	1,681,617	554,734	737	1,126,883
Missouri	2,495	7,891,587	2,851,233	2,495	5,040,354
Nontana	16	411,434	213,538	16	197,896
Iebraska	161	2,058,016	682,820	161	1,375,196
Ievada	105	722,130	310,828	105	411,302
Vew Hampshire	334	1,546,470	481,769	334	1,064,701
Iew Jersey	3,261	10,979,120	5,020,382	3,261	5,958,738
Jew Mexico	17 9,417 1,875 18 4,380	786,504 62,635,012 6,449,695 684,448 14,075,206	413;832- 42,479,369 1,777,803 410,638 5,514,088	9,414 1,747 18 4,380	372,672 20,155,643 4,671,892 273,810 8,561,118
Oklahoma	1,215	4,447,272	1,165,937	1,215	3,281,335
Dregon	2,630	2,656,739	1,210,973	2,630	1,445,765
Pennsylvania	5,226	22,117,923	8,053,944	5,226	14,063,979
Ahode Island	1,131	1,943,204	613,366	1,131	1,329,839
South Carolina	94	1,628,914	610,194	94	1,018,720
South Dakota .	449	1,449,991	836,981	449	613,010
ennessee	1,636	4,398,345	1,362,215	1,636	3,036,130
ëxas	5,664	14,486,624	5,061,925	5,664	9,424,699
Itah	7	1,231,472	426,311	7	805,161
fermont	192	858,929	272,426	192	586,502
irginia	1,648	6,278,357	1,787,646	1,648	4,490,711
Vashington	1,812	3,569,329	1,517,961	1,812	2,051,368
Vest Virginia	740	1,500,049	545,311	740	954,737
Visconsin	1,448	5,965,921	2,082,896	1,448	3,883,025
Vyoming	3	77,452	~~41,660	3	35,792
oreign ³	74	5,863,527	1,119,283	74	4,744,244

¹Excluding Private Foundations. ²Less than \$500. Notes: Detail may not add to total because of rounding. ³Includes entities organized outside the United States that have received tax-exempt recognition under Internal Revenue Code section 501(c)(3) and that conduct part of their activities in the United States.

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